

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
4/30/2023
(\$ IN THOUSANDS)

		CURRENT MONTH			YEAR TO DATE			PRIOR YEAR	TOTAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
Revenues:									
Assessments:									
1	Operating	\$2,388	\$2,388		\$9,552	\$9,552		\$9,534	\$28,657
2	Additions to restricted funds	1,065	1,065		4,260	4,260		4,270	12,780
3	Total assessments	3,453	3,453		13,812	13,812		13,804	41,437
Non-assessment revenues:									
4	Fees and charges for services to residents	87	90	(3)	430	355	75	315	1,075
5	Laundry	14	18	(3)	71	70	1	74	210
6	Investment income	104	35	69	282	140	142	44	420
7	Miscellaneous	54	63	(8)	199	251	(52)	218	753
8	Total non-assessment revenue	260	205	55	983	816	167	650	2,458
9	Total revenue	3,713	3,658	55	14,795	14,628	167	14,454	43,895
Expenses:									
10	Employee compensation and related	1,011	1,188	177	4,156	4,795	639	4,326	14,458
11	Materials and supplies	148	115	(32)	496	444	(52)	427	1,382
12	Utilities and telephone	395	392	(3)	1,666	1,790	124	1,701	5,977
13	Legal fees	17	34	17	107	124	17	27	393
14	Professional fees	38	12	(26)	50	50		14	149
15	Equipment rental	5	4	(1)	10	15	6	4	45
16	Outside services	894	762	(132)	2,050	2,830	780	810	9,390
17	Repairs and maintenance	24	32	8	100	126	26	99	379
18	Other Operating Expense	21	20	(1)	46	61	16	35	182
19	Insurance	768	744	(24)	2,963	2,974	12	2,515	8,923
20	Uncollectible Accounts	(15)	5	21	(24)	22	46	48	65
21	(Gain)/loss on sale or trade							4	
22	Depreciation and amortization	9	9		35	35		45	105
23	Net allocation to mutuals	99	116	18	384	467	84	462	1,412
24	Total expenses	3,412	3,433	22	12,039	13,734	1,696	10,516	42,861
25	Excess of revenues over expenses	\$301	\$225	\$76	\$2,757	\$894	\$1,862	\$3,939	\$1,034

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
4/30/2023
(\$ IN THOUSANDS)

	OPERATING YEAR TO DATE			RESERVE: YEAR TO DATE			RESTRICTED: YEAR TO DATE			COMBINED: YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Revenues:												
Assessments:												
1 Operating	\$9,552	\$9,552								\$9,552	\$9,552	
2 Additions to restricted funds				3,930	3,930		330	330		4,260	4,260	
3 Total assessments	9,552	9,552		3,930	3,930		330	330		13,812	13,812	
Non-assessment revenues:												
4 Fees and charges for services to residents	428	355	73	2		2				430	355	75
5 Laundry	71	70	1							71	70	1
6 Investment income				216	140	76	67		67	282	140	142
7 Miscellaneous	199	251	(52)							199	251	(52)
8 Total non-assessment revenue	699	676	23	217	140	77	67		67	983	816	167
9 Total revenue	10,251	10,228	22	4,147	4,070	77	397	330	67	14,795	14,628	167
Expenses:												
10 Employee compensation and related	3,196	3,788	592	942	988	46	18	19	1	4,156	4,795	639
11 Materials and supplies	269	234	(35)	226	204	(23)	1	7	6	496	444	(52)
12 Utilities and telephone	1,664	1,785	121	2	5	2				1,666	1,790	124
13 Legal fees	107	124	17							107	124	17
14 Professional fees	50	50								50	50	
15 Equipment rental	3	3		7	12	5				10	15	6
16 Outside services	480	412	(68)	1,017	2,015	998	553	403	(150)	2,050	2,830	780
17 Repairs and maintenance	99	125	26	1	2	1				100	126	26
18 Other Operating Expense	39	53	14	6	8	2				46	61	16
19 Insurance	2,963	2,974	12							2,963	2,974	12
20 Uncollectible Accounts	(24)	22	46							(24)	22	46
21 (Gain)/loss on sale or trade												
22 Depreciation and amortization	35	35								35	35	
23 Net allocation to mutuals	327	402	74	55	65	9	1	1		384	467	84
24 Total expenses	9,208	10,006	798	2,257	3,298	1,041	574	431	(143)	12,039	13,734	1,696
25 Excess of revenues over expenses	\$1,043	\$223	\$820	\$1,891	\$772	\$1,119	(\$177)	(\$100)	(\$77)	\$2,757	\$894	\$1,862

**Third Laguna Hills Mutual
Operating Statement - Preliminary
4/30/2023
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$9,552,259	\$9,552,495	(\$236)	0.00%	\$28,657,484
Total Operating	9,552,259	9,552,495	(236)	0.00%	28,657,484
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	299,242	299,242	0	0.00%	897,726
41003500 - Monthly Assessments - Replacement Fund	3,758,832	3,758,832	0	0.00%	11,276,496
41004000 - Monthly Assessments - Elevator Replacement Fund	122,040	122,040	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	48,816	48,816	0	0.00%	146,448
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	31,050	31,050	0	0.00%	93,150
Total Additions To Restricted Funds	4,259,980	4,259,980	0	0.00%	12,779,940
Total Assessments	13,812,239	13,812,475	(236)	0.00%	41,437,424
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	86,409	114,220	(27,811)	(24.35%)	342,660
46501500 - Inspection Fee	21,735	28,309	(6,573)	(23.22%)	84,928
46502000 - Resident Maintenance Fee	321,657	212,568	109,089	51.32%	647,532
Total Fees and Charges for Services to Residents	429,801	355,097	74,704	21.04%	1,075,119
Laundry					
46005000 - Coin Op Laundry Machine	71,438	70,000	1,438	2.05%	210,000
Total Laundry	71,438	70,000	1,438	2.05%	210,000
Investment Income					
49001000 - Investment Income - Nondiscretionary	52,616	0	52,616	0.00%	0
49002000 - Investment Income - Discretionary	229,806	140,000	89,806	64.15%	420,000
Investment Interest Income	282,423	140,000	142,423	101.73%	420,000
Miscellaneous					
46004500 - Resident Violations	6,100	21,148	(15,048)	(71.16%)	63,444
44501000 - Additional Occupant Fee	13,250	30,600	(17,350)	(56.70%)	91,805
44501510 - Lease Processing Fee - Third	76,290	83,264	(6,974)	(8.38%)	249,803
44502000 - Variance Processing Fee	1,500	5,294	(3,794)	(71.67%)	15,888
44502500 - Non-Sale Transfer Fee - Third	500	1,000	(500)	(50.00%)	3,000
44503520 - Resale Processing Fee - Third	39,296	54,400	(15,104)	(27.76%)	163,200
44505500 - Hoa Certification Fee	1,705	5,000	(3,295)	(65.91%)	15,000
44507000 - Golf Cart Electric Fee	21,631	22,332	(701)	(3.14%)	67,000
44507200 - Electric Vehicle Plug-In Fee	8,712	4,164	4,548	109.22%	12,500
44507500 - Cartport/Carport Space Rental Fee	960	1,464	(504)	(34.43%)	4,400
47001500 - Late Fee Revenue	27,460	20,332	7,128	35.06%	61,000
47002020 - Collection Administrative Fee - Third	0	400	(400)	(100.00%)	1,200
47002500 - Collection Interest Revenue	0	88	(88)	(100.40%)	273
47501000 - Recycling	1,828	1,332	496	37.24%	4,000
49009000 - Miscellaneous Revenue	(75)	0	(75)	0.00%	0
Total Miscellaneous	199,157	250,818	(51,662)	(20.60%)	752,512
Total Non-Assessment Revenue	982,818	815,915	166,903	20.46%	2,457,631
Total Revenue	14,795,057	14,628,390	166,667	1.14%	43,895,056
Expenses:					
Employee Compensation					
51011000 - Salaries & Wages - Regular	880,221	1,050,155	169,934	16.18%	3,220,777
51021000 - Union Wages - Regular	1,437,394	1,856,821	419,426	22.59%	5,647,830
51041000 - Wages - Overtime	4,994	7,846	2,852	36.35%	23,548
51051000 - Union Wages - Overtime	21,694	12,265	(9,429)	(76.88%)	36,808
51061000 - Holiday & Vacation	300,956	245,640	(55,317)	(22.52%)	749,370
51071000 - Sick	80,315	100,195	19,880	19.84%	305,664
51091000 - Missed Meal Penalty	1,323	1,197	(127)	(10.58%)	3,617
51101000 - Temporary Help	16,265	8,953	(7,312)	(81.66%)	26,863

**Third Laguna Hills Mutual
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THIRD LAGUNA HILLS MUTUAL**

	YEAR TO DATE				TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
51981000 - Compensation Accrual	174,267	0	(174,267)	0.00%	0
Total Employee Compensation	2,917,429	3,283,072	365,642	11.14%	10,014,478
Compensation Related					
52411000 - F.I.C.A.	205,363	248,840	43,477	17.47%	753,615
52421000 - F.U.I.	6,837	9,924	3,087	31.10%	9,924
52431000 - S.U.I.	26,146	50,427	24,281	48.15%	52,781
52441000 - Union Medical	570,679	647,974	77,295	11.93%	1,943,923
52451000 - Workers' Compensation Insurance	122,532	177,131	54,599	30.82%	539,543
52461000 - Non Union Medical & Life Insurance	112,395	150,977	38,582	25.55%	452,930
52471000 - Union Retirement Plan	147,908	180,765	32,856	18.18%	549,826
52481000 - Non-Union Retirement Plan	26,416	46,119	19,704	42.72%	141,446
52981000 - Compensation Related Accrual	20,421	0	(20,421)	0.00%	0
Total Compensation Related	1,238,698	1,512,157	273,460	18.08%	4,443,987
Materials and Supplies					
53001000 - Materials & Supplies	140,117	194,584	54,467	27.99%	580,244
53003000 - Materials Direct	355,844	248,493	(107,351)	(43.20%)	797,881
53004000 - Freight	539	1,283	745	58.01%	3,892
Total Materials and Supplies	496,500	444,360	(52,140)	(11.73%)	1,382,017
Utilities and Telephone					
53301000 - Electricity	205,857	195,748	(10,109)	(5.16%)	399,821
53301500 - Sewer	450,834	484,800	33,966	7.01%	1,494,600
53302000 - Water	642,321	751,378	109,057	14.51%	3,009,336
53302500 - Trash	366,737	357,641	(9,096)	(2.54%)	1,072,920
Total Utilities and Telephone	1,665,750	1,789,567	123,818	6.92%	5,976,677
Legal Fees					
53401500 - Legal Fees	107,091	124,163	17,072	13.75%	393,325
Total Legal Fees	107,091	124,163	17,072	13.75%	393,325
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	35,500	15,888	(19,612)	(123.44%)	47,670
53403500 - Consulting Fees	8,438	3,754	(4,683)	(124.74%)	11,271
53403520 - Consulting Fees - Third	6,100	30,124	24,024	79.75%	90,416
Total Professional Fees	50,038	49,766	(271)	(0.54%)	149,357
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	9,546	15,136	5,590	36.93%	44,576
Total Equipment Rental	9,546	15,136	5,590	36.93%	44,576
Outside Services					
53601000 - Bank Fees	(9,441)	12,439	21,879	175.90%	37,322
53601500 - Credit Card Transaction Fees	5,682	3,332	(2,350)	(70.52%)	10,000
53604500 - Marketing Expense	0	1,664	1,664	100.00%	5,000
54603500 - Outside Services Cost Collection	2,038,521	2,775,276	736,755	26.55%	9,223,931
53704000 - Outside Services	15,455	37,011	21,556	58.24%	114,213
Total Outside Services	2,050,217	2,829,721	779,504	27.55%	9,390,466
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	1,193	4,232	3,039	71.82%	12,721
53703000 - Elevator /Lift Maintenance	98,643	122,084	23,441	19.20%	366,252
Total Repairs and Maintenance	99,836	126,316	26,480	20.96%	378,973
Other Operating Expense					
53801000 - Mileage & Meal Allowance	576	1,979	1,402	70.87%	5,960
53801500 - Travel & Lodging	0	572	572	100.00%	1,719
53802000 - Uniforms	19,625	29,001	9,376	32.33%	87,067
53802500 - Dues & Memberships	329	894	565	63.23%	2,423
53803000 - Subscriptions & Books	0	540	540	100.00%	1,628
53803500 - Training & Education	2,382	5,954	3,572	59.99%	18,166
53903000 - Safety	107	329	223	67.65%	993
54001020 - Board Relations - Third	1,685	3,332	1,647	49.42%	10,000
54002000 - Postage	20,894	18,619	(2,275)	(12.22%)	53,780
54002500 - Filing Fees / Permits	176	166	(10)	(5.79%)	514
Total Other Operating Expense	45,774	61,386	15,612	25.43%	182,251

Third Laguna Hills Mutual
Operating Statement - Preliminary
4/30/2023
THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Insurance					
54401000 - Hazard & Liability Insurance	324,563	323,510	(1,053)	(0.33%)	970,532
54401500 - D&O Liability	19,593	31,950	12,357	38.68%	95,850
54402000 - Property Insurance	2,615,973	2,616,649	676	0.03%	7,849,953
54403000 - General Liability Insurance	2,819	2,357	(461)	(19.57%)	7,072
Total Insurance	2,962,948	2,974,466	11,518	0.39%	8,923,407
Uncollectible Accounts					
54602000 - Bad Debt Expense	(23,996)	21,664	45,660	210.76%	65,000
Total Uncollectible Accounts	(23,996)	21,664	45,660	210.76%	65,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	34,976	34,976	0	0.00%	104,928
Total Depreciation and Amortization	34,976	34,976	0	0.00%	104,928
Net Allocation to Mutuals					
54602500 - Allocated Expenses	383,725	467,467	83,742	17.91%	1,412,025
Total Net Allocation to Mutuals	383,725	467,467	83,742	17.91%	1,412,025
Total Expenses	12,038,531	13,734,219	1,695,687	12.35%	42,861,467
Excess of Revenues Over Expenses	\$2,756,526	\$894,171	\$1,862,354	208.28%	\$1,033,589

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
4/30/2023**

		<u>Current Month End</u>	<u>Prior Year December 31</u>
	Assets		
1	Cash and cash equivalents	\$1,189,992	\$862,027
2	Non-discretionary investments	8,414,565	4,990,008
3	Discretionary investments	25,488,820	25,182,483
4	Receivable/(Payable) from mutuals	1,091,070	1,346,302
5	Accounts receivable and interest receivable	321,139	272,271
6	Prepaid expenses and deposits	927,744	3,332,534
7	Property and equipment	141,239	141,239
8	Accumulated depreciation property and equipment	(141,239)	(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	4,915,235	4,950,211
10	Non-controlling interest in GRF	42,272,100	42,272,100
11	Total Assets	<u>\$84,620,665</u>	<u>\$83,207,936</u>
	Liabilities and Fund Balances		
	Liabilities:		
12	Accounts payable and accrued expenses	\$1,569,569	\$2,885,835
13	Accrued compensation and related costs	598,365	598,365
14	Deferred income	624,115	651,645
15	Income tax payable	(31,029)	(31,029)
16	Total liabilities	<u>\$2,761,020</u>	<u>\$4,104,816</u>
	Fund balances:		
17	Fund balance prior years	79,103,120	74,108,394
18	Change in fund balance - current year	2,756,526	4,994,727
19	Net fund balances	<u>81,859,646</u>	<u>79,103,120</u>
20	Total fund balances	<u>81,859,646</u>	<u>79,103,120</u>
21	Total Liabilities and Fund Balances	<u>\$84,620,665</u>	<u>\$83,207,936</u>

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
4/30/2023**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Assets								
1 Cash and cash equivalents	\$175,193	\$44,756	\$208,806	\$1,438	\$40,589	\$58,793	\$660,417	\$1,189,992
2 Non-discretionary investments		2,949,735	642,387	51,797	23,770	3,517,884	1,228,991	8,414,565
3 Discretionary investments		19,956,616	1,939,917	266,442	71,927	2,710,219	543,698	25,488,820
4 Receivable/(Payable) from mutuals	1,091,070							1,091,070
5 Receivable/(Payable) from operating fund	1,044,635	(2,482,836)					1,438,201	
6 Accounts receivable and interest receivable	256,316					64,823		321,139
7 Prepaid expenses and deposits	927,744							927,744
8 Property and equipment	141,239							141,239
9 Accumulated depreciation property and equipment	(141,239)							(141,239)
10 Beneficial interest in GRF of Laguna Hills Trust	4,915,235							4,915,235
11 Non-controlling interest in GRF	42,272,100							42,272,100
12 Total Assets	<u>\$50,682,294</u>	<u>\$20,468,272</u>	<u>\$2,791,110</u>	<u>\$319,677</u>	<u>\$136,286</u>	<u>\$6,351,719</u>	<u>\$3,871,307</u>	<u>\$84,620,665</u>
Liabilities and Fund Balances								
Liabilities:								
13 Accounts payable and accrued expenses	\$790,121	\$488,099				\$285,076	\$6,272	\$1,569,568
14 Accrued compensation and related costs	598,365							598,365
15 Deferred income	624,115							624,115
16 Income tax payable	(31,029)							(31,029)
17 Total liabilities	<u>\$1,981,573</u>	<u>\$488,099</u>				<u>\$285,076</u>	<u>\$6,272</u>	<u>\$2,761,020</u>
Fund balances:								
18 Fund balance prior years	47,657,797	18,219,267	2,647,544	333,625	111,427	6,278,965	3,854,496	79,103,120
19 Change in fund balance - current year	1,042,925	1,760,905	143,566	(13,948)	24,860	(212,321)	10,539	2,756,526
20 Net fund balances	<u>48,700,722</u>	<u>19,980,172</u>	<u>2,791,110</u>	<u>319,677</u>	<u>136,286</u>	<u>6,066,643</u>	<u>3,865,035</u>	<u>81,859,646</u>
21 Total fund balances	<u>48,700,722</u>	<u>19,980,172</u>	<u>2,791,110</u>	<u>319,677</u>	<u>136,286</u>	<u>6,066,643</u>	<u>3,865,035</u>	<u>81,859,646</u>
22 Total Liabilities and Fund Balances	<u>\$50,682,294</u>	<u>\$20,468,272</u>	<u>\$2,791,110</u>	<u>\$319,677</u>	<u>\$136,286</u>	<u>\$6,351,719</u>	<u>\$3,871,307</u>	<u>\$84,620,665</u>

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
4/30/2023**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Revenues:								
Assessments:								
1 Operating	\$9,552,259							\$9,552,259
2 Additions to restricted funds		3,758,832	122,040	48,816	31,050	299,242		4,259,980
3 Total assessments	<u>9,552,259</u>	<u>3,758,832</u>	<u>122,040</u>	<u>48,816</u>	<u>31,050</u>	<u>299,242</u>		<u>13,812,239</u>
Non-assessment revenues:								
4 Fees and charges for services to residents	427,901	1,900						429,801
5 Laundry	71,438							71,438
6 Interest income		190,468	21,526	3,719	798	49,101	16,812	282,423
7 Miscellaneous	199,311	(154)						199,157
8 Total non-assessment revenue	<u>698,649</u>	<u>192,214</u>	<u>21,526</u>	<u>3,719</u>	<u>798</u>	<u>49,101</u>	<u>16,812</u>	<u>982,818</u>
9 Total revenue	<u>10,250,908</u>	<u>3,951,046</u>	<u>143,566</u>	<u>52,535</u>	<u>31,848</u>	<u>348,343</u>	<u>16,812</u>	<u>14,795,057</u>
Expenses:								
10 Employee compensation and related	3,195,937	932,676		9,185	6,162	12,167		4,156,127
11 Materials and supplies	269,180	169,990		56,323	286	721		496,500
12 Utilities and telephone	1,663,511	2,162			6	70		1,665,750
13 Legal fees	107,091							107,091
14 Professional fees	50,038							50,038
15 Equipment rental	2,608	6,750			24	164		9,546
16 Outside services	479,865	1,017,171			1	546,908	6,272	2,050,217
17 Repairs and maintenance	98,974	843			3	16		99,836
18 Other Operating Expense	39,357	6,237		62	41	77		45,774
19 Insurance	2,962,948							2,962,948
20 Uncollectible Accounts	(23,996)							(23,996)
21 Depreciation and amortization	34,976							34,976
22 Net allocations to mutuals	327,496	54,311		912	464	541		383,725
23 Total expenses	<u>9,207,983</u>	<u>2,190,140</u>		<u>66,483</u>	<u>6,988</u>	<u>560,664</u>	<u>6,272</u>	<u>12,038,531</u>
24 Excess (deficit) of revenues over expenses	<u>\$1,042,925</u>	<u>\$1,760,905</u>	<u>\$143,566</u>	<u>(\$13,948)</u>	<u>\$24,860</u>	<u>(\$212,321)</u>	<u>\$10,539</u>	<u>\$2,756,526</u>
25 Excluding unrealized gain/(loss) and depreciation	<u>\$1,077,901</u>	<u>\$1,760,905</u>	<u>\$143,566</u>	<u>(\$13,948)</u>	<u>\$24,860</u>	<u>(\$212,321)</u>	<u>\$10,539</u>	<u>\$2,791,502</u>